


Masterful Questioning



MASTERFUL QUESTIONING
is at the heart of masterful
coaching and true
transformation



Power in Self-Discovery

Questions  Consulting

in many, but not all, circumstances

Principles

SOME of the Principles of Powerful Questions

- No attachment to the outcome
- In service to the client's agenda
- The Principle of Choice
- Be lovingly bold (as needed)
- Succinct
- Open ended (usually, not always)

- Ask a question and LET IT LAND
- The power of our word choices
- Healthy tension, welcoming silence
- Activate the levels of learning
- Support client to connect the dots
- Embrace & trust the mystery

Masterful questioning is an art that weaves in all of our coaching skills